



## FUNDING SOLUTIONS

### **RECRUITMENT AD**

Position: Campaign Director

Funding Solutions is seeking a qualified candidate for the position of Campaign Director. The Campaign Director is responsible for management and execution of all client related activities including strategic development and fundraising. This is a unique opportunity to work, learn and grow by interfacing directly with Funding Solutions partners who combined have over 90 years of experience. Candidates must possess skills to interface with community leaders, experience as a strategic leader and have a minimum of five years of fundraising experience. Must have a college degree and be willing and able to travel within the United States frequently. Qualified successful candidates should submit a resume to [tpmucks@funsol.com](mailto:tpmucks@funsol.com), no later than April 30, 2021. Qualified candidates will be contacted beginning April 30.

### **JOB DESCRIPTION**

Position: Campaign Director

#### Position Summary:

Funding Solutions, Inc. based in Austin, Texas is a nationally recognized leader in the development of organizational strategic planning, programming and funding for chambers of commerce and economic development organizations. Funding Solutions has a successful 29 year track record with clients throughout the country including a significant number of clients in Alabama. Funding Solutions is seeking a proven, experienced fundraising professional for partner position with an industry leading boutique firm.

#### Responsibilities:

##### FUNDRAISING

- Develop overall fundraising plan.
- Responsible for raising stated client revenue goal to fund five-year programs.
- Interface with client staff and leadership to engage client in fundraising process.
- Ensure proper communication and follow-up with prospective investors.

##### STRATEGIC PLANNING

- Lead community leadership interview process to assess passion level for new program of work.
- Decipher information from community leadership interviews and recommend the optimum strategy for client success.

##### COMPETENCIES REQUIRED

- Extensive successful professional fundraising experience.
- Ability to interface with high level business, public and community leaders.
- Ability to lead the development of a new client strategic plan.
- Capability to learn from the industry's best strategic thinkers and fundraisers in the nation.

##### POSITION REQUIREMENTS

- College degree and minimum of five years of successful experience in fundraising.
- Travel required.
- Willingness to do "whatever it takes" to meet client demands and campaign goals.
- Participate in new client development activities.